

Keeping It Simple . . . Building It Stronger

Al-jon's commitment to the recycling industry manifests itself with its impressive plant expansion.

Visitors to the News section of the Web site of Al-jon Inc. in early 2007 found only one event publicized—a photo essay of the company's nine-month-long plant expansion project.

The series of photos tells customers almost all they need to know about where the company's focus has been this decade. Al-jon CEO Kendig Kneen has made strategic moves in terms of financing, market position and physical expansion to ensure that Al-jon has been ready to supply the booming global scrap industry with the equipment it needs to get the job done.

The moves made this decade supply the latest chapter of a story that dates back to 1963, when Jon Kneen and Allen Sharp were asked to build a "car masher" by a prospective customer.

The product revolutionized the family business known as Al-jon, which had previously built steel conveyors and containers.

Since that time, Al-jon has focused on meeting customer expectations and has boiled its manufacturing philosophy down to the phrase, "Keeping It Simple...Building It Strong."

Al-jon's product line for the scrap and recycling industries has continued to grow to meet customer requests. In addition to an end-of-life vehicle dis-

BIGGER, BETTER AUTO CRUSHING

Al-jon designed its first auto flattener as an innovative response to a customer request, and the company has not stopped innovating ever since.

As the demand for better, bigger and faster scrap auto processing has grown, Al-jon has worked hard to provide equipment that meets all three of those criteria.

The 580CL Car Logger is just such a machine, gaining the admiration of scrap service providers because of its improved design, increased capacity and efficient processing speed. Among its features:

- Baling chamber: 10 feet by 19 feet, able to fit even the largest passenger vehicles and a number of standard-sized vehicles
- Hydraulic system with up to 2,800 psi of operating pressure
- Powered by a 173-hp John Deere or Cummins diesel engine
- Bales with a density ranging from 30 to 80 pounds per cubic foot
- Bales or logs measuring 40 inches wide by 25 inches high by a variable length, depending on the user's shipping considerations



mantling and recycling system, Al-jon's 580 CL—an automatic car logger that can be operated by just one person—have been enthusiastically welcomed by recyclers.

According to both Kendig Kneen and Al-jon Scrap Sales Manager Curt Spry, the company has grown from building about 75 machines per year in the 1990s to 110 machines annually by 2006.

The positive direction encouraged Al-jon, in February of 2006, to help finance its future growth by partnering with Republic Financial of Denver, Colo., for additional capital and manufacturing expertise.

And in the spring of 2007, the company will unveil its 40,000 square feet of additional assembly space that will almost double the room devoted to manufacturing at its Ottumwa, Iowa, facility.

According to Spry, the plant expansion will allow Al-jon to keep its order backlog to a minimum and serve customers with timelier deliveries of orders. The extra space also lets the company continue its considerable research and development efforts.

By listening to customers, researching and developing new products diligently and investing wisely, Al-jon will continue to produce American-made products that will be the first choice of scrap recyclers everywhere.



- Knuckle boom material handler with a 25-foot-8-inch reach and 4,000 pounds of lifting capacity
- A production capacity of 25 car bodies per hour
- One-person operation for affordable labor costs.

Recyclers who want an affordable, productive, energy-efficient way to handle off-site scrap processing need to know more about Al-jon's 580CL Car Logger. Call Al-jon today at 800-255-6620.



14599 2nd Avenue,
Ottumwa, IA
641-682-4506 or
800-255-6620
www.aljon.com